

COMPANY PROFILES

The lists below provide a snapshot of the segments that present opportunities for imported products:

Major Hotel Operators (2022)	# Rooms	# Hotels
Accor (www.accorhotels.com.br)	55,523	324
Choice (www.choicehotels.com)	13,163	74
Ameris (www.amerishoteis.com.br)	13,093	200
Atlantica (www.reserveatlantica.com.br)	10,409	65
Wyndham (www.wyndhamclubbrasil.com.br)	7,217	37
Nacional Inn (www.nacional-inn.com.br)	7,159	65
Intercity (www.intercityhotel.com.br)	6,230	39
Nobile (www.nobilehoteis.com.br)	5,537	39
Hplus (www.hplus.com.br)	4,631	17
Windsor (www.windsor.com)	4,520	17

Source: JLL's Hotels & Hospitality Group

Major Restaurant Chains (2021)	% Total Sales	# Outlets
McDonald's (www.arcosdorados.com)	25.1	3,064
Subway (www.subway.com/pt-BR)	8.4	1,862
Bob's (www.bffc.com.br)	11.0	960
Burger King (www.burgerking.com.br)	3.4	878
Giraffa's (www.giraffas.com.br)	2.5	356
Habib's (www.habibs.com.br)	4.7	315
Domino's Pizza (www.dominus.com.br)	1.8	314
Pizza Hut (www.bffc.com.br)	1.7	230
Madero (www.restaurantemadero.com.br)	1,8	146
Outback Steakhouse (www.outback.com.br)	4.0	122

Source: Euromonitor International

Major Institutional Caterers (2021)	% Total Segment	# Meals Served/day
Sodexo (www.sodexo.com.br)	12.3	1,600,000
GRSA (www.grsa.com.br)	11.5	1,500,000
Sapore (www.sapore.com.br)	8.5	1,100,000
Lemospassos (www.lemospassos.com.br)	1.5	200,000
Risotolandia (www.risotolandia.com.br)	1.2	160,000
LC (www.lcrestaurantes.com.br)	0.9	125,000
Prato Feito (www.pratofeitorefeicoes.com.br)	0.8	110,000
Exal (www.exal.com.br)	0.7	85,000

Source: Brazilian Association of Institutional Caterers (ABERC)