

USDA Foreign Agricultural Service

# GAIN Report

Global Agricultural Information Network

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**Date:** 10/16/2014

**GAIN Report Number:** TH4095

## **Thailand**

**Post:** Bangkok

### **Additional Eleven U.S. MBM Plants Eligible to Export to Thailand**

**Report Categories:**

Export Accomplishments - Other  
Livestock and Products  
Food and Agricultural Import Regulations and  
Standards - Certification  
FAIRS Subject Report  
Market Development Reports

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**Report Highlights:**

USDA, represented by APHIS and FAS, successfully negotiated new import protocols for meat and bone meal (MBM) with the Thai government. As a result, an additional 11 non-ruminant meal processing facilities in the United States are now eligible to export MBM products to Thailand.

## **Executive Summary:**

Following a Thai audit of meat and bone meal (MBM) facilities in the United States, APHIS/Bangkok and FAS/Bangkok entered into negotiations with Thai officials and successfully agreed on new import protocols for MBM products. As a result of the successful negotiations, the Thai government notified USDA on August 21, 2014 that it added 11 U.S. MBM processing facilities to its existing list of eligible U.S. exporting facilities. (Note: previously, only four U.S. companies were approved to export MBM products to Thailand).

The new U.S. facilities eligible for export to Thailand include:

1. JBS Inc.:
  - Marshalltown plant
  - Worthington Plant
  - Omaha Plant
  
2. APC Inc.:
  - Denison Plant
  - Selma Plant
  
3. Pilgrims Inc.:
  - Mt. Pleasant Plant
  - Sumtor Plant
  - Moorefield Plant
  - Timberville Plant
  
4. Smithfield
  - Clinton Plant
  - Tar Heel Plant

In 2013, Thailand's MBM imports totaled \$152 million, with the U.S. capturing about 10 percent of the market (See table 1). Trade sources believe that these newly approved exporting facilities could potentially generate an additional \$2-3 million of U.S. MBM exports to Thailand annually.

No. AC 0623/ 18253



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August 21 , B.E. 2557 (2014).

Mr. Jeffrey Willnow  
Assistant Regional Manager for Asia/Pacific  
Animal and Plant Health Inspection Service  
Embassy of the United State of America  
Box 23, 120-122 Wireless Road, Lumpini  
Pathumwan, Bangkok 10330  
THAILAND

Dear Mr. Willnow,

**Re: Inspection of non-ruminant rendered meals manufacturers in the United States from  
July 4-18, 2014**

Please refer to your letter APHIS 020/2014 dated May 9, 2014 regarding the above subject. We would like to inform you that the following establishments have passed the inspections:

- |               |  |
|---------------|--|
| 1. JBS        | - Marshalltown Plant<br>- Worthington Plant<br>- Omaha Plant (Observation)         |
| 2. APC        | - Denison Plant<br>- Selma Plant   |
| 3. Pilgrims   | - Mt Pleasant Plant<br>- Sumtor Plant<br>- Moorefield Plant<br>- Timberville Plant |
| 4. Smithfield | - Clinton Plant<br>- Tar Heel Plant  |

/Thank you...

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Thank you for your cooperation. Please do not hesitate to contact us if you need any further information.

Yours sincerely,

A handwritten signature in black ink, consisting of stylized initials and a surname, positioned above a horizontal line.

**(Dr. Tritsadee Chaosuanchoen)**  
**Director General**

Table 1: Thailand's Imports of Rendered Products (Meat and Bone Meal) from 2010-2013

Thailand Import Statistics							
Commodity: 230110, Flours, Meals And Pellets, Of Meat Or Meat Offal, Unfit For Human Consumption; Greaves (Cracklings)							
Year To Date: January - December							
Partner Country	Unit	2011		2012		2013	
		USD	Quantity	USD	Quantity	USD	Quantity
World	KG	125,610,463	259,766,815	136,878,227	251,185,089	151,895,254	230,092,988
Germany	KG	37,628,074	73,691,071	43,369,735	81,780,524	56,615,389	90,027,534
Italy	KG	36,469,029	85,086,321	40,458,074	75,618,526	33,447,122	52,199,952
United States	KG	8,424,126	9,471,190	11,753,686	12,451,439	14,557,880	13,285,563
France	KG	7,833,076	18,364,885	9,578,813	19,689,377	14,232,506	22,074,118
Netherlands	KG	11,398,493	21,963,400	8,028,400	13,713,358	8,796,653	12,325,867
Belgium	KG	4,590,924	15,389,265	11,562,535	29,779,773	8,026,582	17,821,700
Australia	KG	5,305,366	6,331,902	5,217,339	6,088,741	5,815,524	6,405,313
Spain	KG	1,072,880	2,375,900	2,692,793	5,078,622	5,036,430	7,883,793
Denmark	KG	1,689,535	3,628,800	908,545	1,814,400	1,789,439	2,670,800
New Zealand	KG	4,870,176	6,353,778	1,568,962	1,888,086	1,043,002	950,460
Paraguay	KG	662,465	1,753,974	419,324	1,052,724	964,099	1,919,033
Hungary	KG	721,302	1,590,770	45,952	67,000	941,889	1,671,455
Canada	KG	170,206	200,410	255,359	275,410	365,050	400,520
Argentina	KG	41	3	297,958	492,640	164,539	316,480
Poland	KG	66,283	94,178	330,770	444,600	99,151	140,400
Singapore	KG	0	0	165,717	473,059	0	0
Slovenia	KG	20,847	44,000	0	0	0	0
Korea South	KG	0	0	5,471	2,000	0	0
Georgia	KG	80,716	201,888	175,312	346,850	0	0
Austria	KG	633,945	1,530,800	0	0	0	0
United Kingdom	KG	3,972,979	11,694,280	43,484	127,960	0	0

Source of Data: Thai Customs Department