

USDA Foreign Agricultural Service

GAIN Report

Global Agricultural Information Network

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Chile

Fresh Deciduous Fruit Semi-annual

Apple, Table Grape and Pear Semi-annual Report

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Report Highlights:

Chile's apples, table grapes and pear production and exports are expected to fall compared to the previous year as a result of adverse weather conditions during last spring in most growing areas.

Executive Summary:

Our estimates show that production of apples, table grapes and pears will fall in 2014, as weather has not been favorable for fresh fruit production. Exports will also fall accordingly.

Commodities:

Apples, Fresh

Production:

As reported adverse climatic conditions, mainly heavy frost last spring (September 2013) in the mayor fresh fruit production areas of the O’Higgins Region (Rancagua) and Maule Region (San Fernando, Curico) affected total apple output. At that time the industry estimated production would fall over 12 percent when compared to the previous season, but latest production estimates indicate that production is expected to be smaller only by an estimated 8 percent. Many producers reported a large percentage of smaller apples which result in a smaller total production volume.

Consumption:

There are no official statistics on domestic fresh apple consumption. The figures shown in our PS&D table are estimated as a residual of production, minus apples destined for processing and known exports.

Trade:

As a result of a smaller production total apple exports are expected to be down when compared to the previous season. Chilean exports of apples this year is likely to reach a total of about 800,000 tones, four percent less than last year.

Production, Supply and Demand Data Statistics:

Apples, Fresh Chile	2011/2012		2012/2013		2013/2014	
	Market Year Begin: Jan 2012		Market Year Begin: Jan 2013		Market Year Begin: Jan 2014	
	USDA Official	New Post	USDA Official	New Post	USDA Official	New Post
Area Planted	37,300	37,300	37,300	37,300		37,700
Area Harvested	33,100	33,100	33,150	33,150		33,500
Bearing Trees	14,890	14,890	14,912	14,912		15,070
Non-Bearing Trees	1,921	1,921	1,899	1,899		1,920
Total Trees	16,811	16,811	16,811	16,811		16,990
Commercial Production	1,350,000	1,350,000	1,300,000	1,410,000		1,300,000
Non-Comm. Production	10,000	10,000	10,000	10,000		10,000
Production	1,360,000	1,360,000	1,310,000	1,420,000		1,310,000
Imports	500	936	600	1,050		600
Total Supply	1,360,500	1,360,936	1,310,600	1,421,050		1,310,600
Fresh Dom. Consumption	133,000	196,000	245,000	196,000		200,000
Exports	762,000	762,000	700,000	833,000		800,000
For Processing	465,500	402,936	365,600	392,050		310,600
Withdrawal From Market	0		0			
Total Distribution	1,360,500	1,360,936	1,310,600	1,421,050		1,310,600

HA, 1000 TREES, MT

Export Trade Matrix

Country	Chile
Commodity	Apples, Fresh
Time Period	Jan-Sep

Exports for:	2012		2013		
	U.S.	121,885	90,466	U.S.	133,506
Others	Others				
Colombia	68,758	61,552	Netherlands	77,239	64,965
Netherlands	50,030	33,567	Colombia	67,993	61,883
Saudi Arabia	47,368	38,810	Saudi Arabia	54,308	45,554
Taiwan	44,467	53,698	Taiwan	52,305	60,518
Ecuador	43,716	33,186	Ecuador	43,788	33,737
Russia	34,600	27,397	Russia	33,351	29,447
Peru	34,151	24,136	Peru	31,729	22,166
Venezuela	28,200	34,001	U.K.	26,353	25,658
U.K.	25,946	18,653	Canada	26,035	29,403
United Arab E.	24,626	18,967	Brazil	20,715	19,523
Total for Others	401,862		433,815		
Others not Listed	210,698		201,992		
Grand Total	734,444	595,895	769,312	679,621	

Note: Volume in M.T. and Value in Thous.US\$ F.O.B.

Commodities:

Grapes, Table, Fresh

Production:

Chile produces over 36 varieties of table grapes for export. Thompson Seedless, Crimson Seedless, Red globe, Flame Seedless Superior Seedless, Sugraone and Autumn Royal account for over 90 percent of production. Table Grapes are planted from the Atacama Region (Copiapo) to the Maule Region (Curico-Talca).

Heavy frost last Spring (mid-September 2013) mainly in the central fruit producing areas, specifically from the Metropolitan Region (Santiago) through the Maule Region (Curico, Talca), when thermometers reached between -4 to -5° for over 5 hours, affected all fresh fruit production negatively. The Industry predicted that total table grape production was expected to be down 20 percent when compared to last year's harvest. Industry sources indicated that as a result of measures taken by most producers and excellent weather during the harvest season, total output will most probably be down by only 10 to 12 percent.

Consumption:

As with other Chilean fresh fruits, domestically consumed table grapes are mainly export rejects. There are no official statistics on domestic consumption. Domestic fresh consumption is derived from the only known figure, which is exports, and estimated production data. Domestic consumption and processing, generally accounts for about 30 percent of total output.

Trade: The lower volumes of table grape exports are mainly due to abnormally cold weather during last spring in the main production areas which affected mainly the early varieties like Sugraone and Flame Seedless. United States is still the main destination for Chilean table grapes, a little over 46 percent of total exports go to that market. China is Chile's second largest market with only 10 percent of total table grape exports.

Production, Supply and Demand Data Statistics:

Grapes, Fresh Chile	2011/2012		2012/2013		2013/2014	
	Market Year Begin: Jan 2012		Market Year Begin: Jan 2013		Market Year Begin: Jan 2014	
	USDA Official	New Post	USDA Official	New Post	USDA Official	New Post

Area Planted	62,470	62,470	62,470	62,470		62,570
Area Harvested	53,125	53,125	53,125	53,125		53,250
Commercial Production	1,170,000	1,170,000	1,170,000	1,190,000		1,050,000
Non-Comm. Production	5,000	5,000	5,000	5,000		5,000
Production	1,175,000	1,175,000	1,175,000	1,195,000		1,055,000
Imports	250	293	200	215		300
Total Supply	1,175,250	1,175,293	1,175,200	1,195,215		1,055,300
Fresh Dom. Consumption	362,950	363,293	365,200	339,215		285,300
Exports	812,300	812,000	810,000	856,000		770,000
For Processing	0		0			
Withdrawal From Market	0		0			
Total Distribution	1,175,250	1,175,293	1,175,200	1,195,215		1,055,300
HA, MT						

Export Trade Matrix

Country	Chile				
Commodity	Grapes				
Time Period	Jan-Sep				
Exports for:	2012		2013		
U.S.	336,337	484,474	U.S.	375,147	586,556
Others			Others		
Netherlands	79,774	109,500	China	88,245	161,153
China	55,152	99,255	Netherlands	76,101	98,399
U.K.	49,155	70,319	South Korea	47,516	112,389
South Korea	46,375	90,379	U.K.	41,453	71,327
Russia	29,472	41,088	Russia	34,385	54,815
Brazil	22,314	35,193	Brazil	24,199	40,965
México	22,094	33,313	México	17,262	30,659
Canada	16,750	20,929	Canada	17,213	23,171
Hong-Kong	14,347	24,107	Japan	12,384	26,475
Japan	12,062	21,783	Ecuador	8,565	12,920
Total for Others	347,493			367,322	
Others not Listed	109,963			93,245	
Grand Total	793,793	1,193,180		835,713	1,365,722

Note: Volume in M.T. and Value in Thous.US\$ F.O.B.

Commodities:

Pears, Fresh

Production:

Abnormal weather during last spring, heavy frost for two consecutive days in mid-September of 2013, which affected all fresh fruit production in Chile, lowered pear output during this production season. Total production and exports are expected to be down over 10 percent when compared to the previous season.

Consumption:

Most pears are consumed fresh because only a few existing varieties in Chile can be processed for canned pears or juice concentrates. Domestically consumed pears are mainly export rejects.

Trade:

As of end of April all pear varieties are down in exports by over 10 percent. The only exception is the Packhams Triumph’s variety which expanded by 10 percent, according to the Ministry of Agriculture’s recently published export figures.

Production, Supply and Demand Data Statistics:

Pears, Fresh Chile	2011/2012		2012/2013		2013/2014	
	Market Year Begin: Jan 2012		Market Year Begin: Jan 2013		Market Year Begin: Jan 2014	
	USDA Official	New Post	USDA Official	New Post	USDA Official	New Post
Area Planted	6,590	6,590	6,590	6,590		6,590
Area Harvested	6,000	6,000	6,000	6,000		6,000
Bearing Trees	2,981	2,981	2,981	2,981		2,981
Non-Bearing Trees	285	285	285	285		285
Total Trees	3,266	3,266	3,266	3,266		3,266
Commercial Production	285,000	285,000	285,000	287,000		265,000
Non-Comm. Production	2,000	2,000	2,000	2,000		2,000
Production	287,000	287,000	287,000	289,000		267,000
Imports	400	445	900	0		0
Total Supply	287,400	287,445	287,900	289,000		267,000
Fresh Dom. Consumption	82,800	83,445	87,800	84,000		84,000
Exports	134,500	134,000	130,000	143,000		127,000
For Processing	70,100	70,000	70,100	62,000		56,000
Withdrawal From Market	0		0			
Total Distribution	287,400	287,445	287,900	289,000		267,000

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Export Trade Matrix

Country	Chile		U.S.	U.S.	
	Pears, Fresh			Volume	Value
Commodity					
Exports for:					
Time Period	2012		2013		
Units:	Jan-Dec				
U.S.					
	Volume	Value	Volume	Value	
	16,576	15,269	16,576	15,269	
Others			Others		
Colombia	21,238	21,607	Netherlands	27,444	34,374
Netherlands	20,003	21,745	Colombia	22,395	22,997
Italy	14,963	16,610	Italy	18,460	20,430
Venezuela	10,941	12,920	Ecuador	15,085	19,103
Ecuador	10,588	9,705	Peru	11,000	10,173
Peru	10,168	8,446	Russia	10,993	9,332
Germany	5,101	5,319	Germany	6,057	7,415
Russia	3,727	3,760	Spain	5,157	5,935
Spain	3,094	3,514	Venezuela	4,244	5,590
Saudi Arabia	2,315	2,555	Saudi Arabia	2,954	5,701
Total for Others	102,138			2,608	2,728

Others not Listed

15,263	
133,977	137,616

124,054	
143,238	163,253

Grand Total

Note: Volume in M.T. and Value in Thous.US\$ F.O.B.