

USDA Foreign Agricultural Service

GAIN Report

Global Agricultural Information Network

THIS REPORT CONTAINS ASSESSMENTS OF COMMODITY AND TRADE ISSUES MADE BY
USDA STAFF AND NOT NECESSARILY STATEMENTS OF OFFICIAL U.S. GOVERNMENT
POLICY

Voluntary Public

Date: 6/18/2014

GAIN Report Number: TH4052

Thailand

Post: Bangkok

Successful Negotiations on the Import Protocol for Meat and Bone Meal

Report Categories:

Export Accomplishments - Other

Approved By:

Rey Santella, Agricultural Attaché

Prepared By:

Sakchai Preechajarn, Agricultural Specialist

Report Highlights:

TH4052. APHIS/Bangkok and FAS/Bangkok successfully prevented authorities from drastically changing Thailand's animal health certificates for non-ruminant meat and bone meal. The agreement could potentially generate an additional \$2-3 million of U.S. meat and bone meal exports to Thailand annually.

Executive Summary:

APHIS/Bangkok and FAS/Bangkok successfully negotiated new import protocols for meat and bone meal (MBM) with the Thai Department of Livestock Development (DLD) in June 2014. The agreement prevented drastic changes to Thailand's current MBM import requirements and permits new importers to follow existing import protocols.

Since 2004, the DLD has banned imports of U.S. MBM derived from ruminant animals due to the detection of Bovine spongiform encephalopathy (BSE) in the United States. However, Thailand has allowed imports of U.S. products derived from non-ruminant animals (mainly chicken and swine) if they comply with restrictive ruminant-product-free testing requirements.

As a result of good industry contacts, Post was informed about imminent changes to Thailand's MBM import requirements. Upon closer analysis, Post concluded that changes to existing animal health certificates proposed by Thai authorities would have a negative impact on U.S. MBM exports to Thailand. To prevent losing market access, Post, through the combined efforts of APHIS/Bangkok and FAS/Bangkok, proposed alternative language that addressed the concerns of Thai authorities and simultaneously kept the market open for U.S. MBM exports.

Post's engagement successfully persuaded DLD officials to agree with USDA's changes. In particular, DLD officials agreed to allow companies (U.S. exporters or exporting facilities) with a historical record of shipping non-ruminant rendered meals into Thailand to continue shipping MBM products using the new animal health certificates. Under the agreement, U.S. exporters or exporting facilities that have never exported MBM products into Thailand will be subject to plant audits prior to exporting MBM to Thailand. In addition, the DLD agreed to add U.S. porcine spray dried blood as an eligible product for entry into Thailand. The agreement came into effect on June 2, 2014 (Appendix I).

In 2013, Thailand's MBM imports totaled \$152 million, with the U.S. capturing about 10 percent of the market (See Table 1). Trade sources believe that the new agreement could potentially generate an additional \$2-3 million of U.S. meat and bone meal (MBM) exports to Thailand annually.

Table 1: Thailand's Imports of Rendered Products (Meat and Bone Meal) from 2010-2013

Thailand Import Statistics							
Commodity: 230110, Flours, Meals And Pellets, Of Meat Or Meat Offal, Unfit For Human Consumption; Greaves (Cracklings)							
Year To Date: January - December							
Partner Country	Unit	2011		2012		2013	
		USD	Quantity	USD	Quantity	USD	Quantity
World	KG	125,610,463	259,766,815	136,878,227	251,185,089	151,895,254	230,092,988
Germany	KG	37,628,074	73,691,071	43,369,735	81,780,524	56,615,389	90,027,534
Italy	KG	36,469,029	85,086,321	40,458,074	75,618,526	33,447,122	52,199,952
United States	KG	8,424,126	9,471,190	11,753,686	12,451,439	14,557,880	13,285,563
France	KG	7,833,076	18,364,885	9,578,813	19,689,377	14,232,506	22,074,118
Netherlands	KG	11,398,493	21,963,400	8,028,400	13,713,358	8,796,653	12,325,867
Belgium	KG	4,590,924	15,389,265	11,562,535	29,779,773	8,026,582	17,821,700
Australia	KG	5,305,366	6,331,902	5,217,339	6,088,741	5,815,524	6,405,313
Spain	KG	1,072,880	2,375,900	2,692,793	5,078,622	5,036,430	7,883,793
Denmark	KG	1,689,535	3,628,800	908,545	1,814,400	1,789,439	2,670,800
New Zealand	KG	4,870,176	6,353,778	1,568,962	1,888,086	1,043,002	950,460
Paraguay	KG	662,465	1,753,974	419,324	1,052,724	964,099	1,919,033
Hungary	KG	721,302	1,590,770	45,952	67,000	941,889	1,671,455
Canada	KG	170,206	200,410	255,359	275,410	365,050	400,520
Argentina	KG	41	3	297,958	492,640	164,539	316,480
Poland	KG	66,283	94,178	330,770	444,600	99,151	140,400
Singapore	KG	0	0	165,717	473,059	0	0
Slovenia	KG	20,847	44,000	0	0	0	0
Korea South	KG	0	0	5,471	2,000	0	0
Georgia	KG	80,716	201,888	175,312	346,850	0	0
Austria	KG	633,945	1,530,800	0	0	0	0
United Kingdom	KG	3,972,979	11,694,280	43,484	127,960	0	0

Source of Data: Thai Customs Department

Appendix I



No. AC 0623/11821

Department of Livestock Development
Phaya Thai Road, Bangkok 10400
Thailand
Tel : (66)-2-159-0406 Ext.103
Fax : (66)-2-159-0406 Ext.105

June B.E. 2557 (2014)

Mr. Jeffrey Willnow
Assistant Regional Manager for Asia/Pacific
Animal and Plant Health Inspection Service
U.S. Department of Agriculture

Dear Mr. Jeffrey Willnow,

Subject : Official Approval of the Health Certificate for Importation of Non-Ruminant Rendered Meals and Porcine Spray Dried Blood into the Kingdom of Thailand from the United States.

Kindly refer to your letter dated 8 May 2014 requesting us to approve the requirements for importation of non-ruminant rendered meals and porcine spray dried blood into the Kingdom of Thailand from the United States.

We are pleased to inform you that the final version of the Health Certificate for importation of non-ruminant rendered meals and porcine spray dried blood into the Kingdom of Thailand from the United States is acceptable.

Thank you for your kind cooperation. Please do not hesitate to contact us if you have any questions.

Yours sincerely,

(Dr. Tritsadee Chaosuancharoen)
Director General